



We Can *Get You There* From Here – fairmontcanada.com

VIP NEWSLETTER

Volume 2, Issue 4

November 2007

MEMBERS OF
GRAND LAKEFRONT
RESORT CLUB
CANADA

Special points
of interest:

- New Website
- New Payment Option

Inside this issue:

- 1 Stay Free with Friends
- 2 Platinum Rewards Program
- 3 Member Information
- 4 VIP Resort Info



Fairmont Resort Properties Ltd. would like to take this opportunity to wish all of our Fairmont Family and Friends a very joyous holiday season and a prosperous New Year.

Stay Free with Friends

We are pleased to once again offer one of our most popular programs “Stay Free with Friends.”

As a new member of the Fairmont Family of Resorts, we want to offer you the opportunity to understand and appreciate the magnificent beauty and splendor of the Columbia Valley and the Kelowna area. Fairmont and Kelowna become even more breathtaking during the fall as the valleys become an array of colour before the quiet of winter sets upon us.

This offer is to encourage you to invite another couple to visit Fairmont or Kelowna and you and your guests will stay **FREE OF CHARGE!**

Enjoy 2 or 3 free nights and relax in your villa, soak in the hot tub or enjoy some of

Canada’s most incredible outdoor scenery. The weather is still enjoyable and the best of Fairmont and Kelowna is beckoning you.

Call **1-800-663-6333** today to book your stay and to give us the name of your guests. We will call your guests to confirm any special needs that they may require and to go over the details of participation. Your guests must set aside 120 minutes of their time to tour our facilities.

You must bring qualified guests to be eligible for this **FREE GETAWAY**. This offer is subject to availability and each couple may receive a sleep-4 villa and/or share a sleep-4 villa on weekends. Offer is not valid December 21, 2007 to January 5, 2008. This offer is available at Fairmont Vacation Villas until February 7, 2008 or until May 15, 2008 at Lake Okanagan Resort.

Choose from our 4 day/3 night mid-week
or
3 day/2 night weekend packages
Call today 1-800-663-6333
CODE: GPOSFFR702 and GPOSFLR702

HAPPY HOLIDAYS!



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Platinum Rewards continue to earn returns!

Golf, ski, spa, shopping, or maintenance fees? Which one will you choose to use your Platinum Referral Rewards for?

Thank you to all our very valued Members who have, and continue to participate in the Fairmont Referral Program. We value your support in sending quality referrals to the pristine locations of our Resorts to learn and appreciate the flexibility of the programs we offer.

For our New Owners and those who are considering the benefits of the Platinum Reward program, we encourage you now to invite guests including family, friends, and business associates. Our 5-Star Villas are internationally acclaimed and our vacation program is in its 28th year of success.

Let's review how you can benefit from the program. Please call us for any questions you may have regarding these Rewards and how they add up to dollars for you! **1-800-663-6333**.

The value of these Rewards is immediate and can be used extensively in Kelowna, BC as well as Fairmont, BC. Check at the Rec Centre, Sales Office, or your In-Room Binder for a list of merchants who accept Platinum Rewards. Need more? Additional Guest Passes are readily available. Contact us at **1-800-663-6333** and we will be happy to assist you.

PLATINUM REWARDS are recognized for the referrals you send and the sales generated from them:

EVERY REFERRAL	= \$100 Platinum Rewards
1st Sale	= \$300 Platinum Rewards (including Referral Rewards)
2nd Sale	= \$400 Platinum Rewards (including Referral Rewards)
3rd Sale	= \$500 Platinum Rewards (including Referral Rewards)
For every sale thereafter in a calendar year	= \$500 Platinum Rewards (including Referral Rewards)



FRPL Finance Ltd.

Heard the buzz?

The Resorts International REIT is now available! Earn 8.55% fixed rate of return and 25% profit participation paid quarterly. Call FRPL Finance Ltd. at **1-877-451-1168** or visit www.frplfinance.com for more information on this exciting investment.

Looking for extra cash for the holiday season? Call FRPL Finance Ltd. at **1-877-451-1168** to find out more about their Referral Program.



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PAGE 3

VIP NEWSLETTER

Greetings to all Members of Grand Lakefront Resort Club Canada

With the shift to standard time and the colder nights, are you considering a winter vacation in the south? I sure am! Now that we are both retired and in good health my wife Joan and I have banked our weeks with RCI. We converted them to points (via another timeshare we own) and booked 2 weeks in Spain and 2 in Egypt over the winter. Our 1 week in Cabo earned us 2 weeks on the Costa del Sol, with points left over. What a deal! We have also booked 2 more weeks in Australia for later in the year. It is simply amazing how one can maximize their timeshare to holiday around the world. If you haven't explored this option yet it is well worth the effort. Just call customer service for advice on how you too can get started on seeing the world.

The Board of Directors held the fall budget meeting the last week in October. A major concern for the Club has been the inability to market available inventory to the general public. The board has approved the sale of excess annual inventory to Members and friends for a low \$895 plus a closing cost of \$175. This will accomplish two things. It will increase our yearly cash flow via maintenance fee income as well as supplement our capital reserve fund. Please contact Gayle Salahub at 1-877-626-4004 or 1-888-878-4477 if you are interested in this offer.

After three years of 'holding the line', we have determined it is necessary to implement a 5% increase in maintenance fees. We also approved capital upgrades to both the Houseboats and Portofino. The board now schedules 4 meetings a year to deal with the business at hand. I assure you that the Directors work with management diligently and conscientiously on your behalf to ensure the Club's continued success.

We are happy to announce a **NEW PAYMENT OPTION** to all Members. We can now offer you the opportunity to pay your maintenance fees through your website: www.glrccanada.com, by use of the PayPal system. Simply enter the website, click on the member button and then maintenance fees. On the pull-down menu choose **GLRC Canada Maintenance Fee** and then enter your member number (*this is your Customer Code found at the bottom right hand corner of your Invoice*) and then click on the PayPal button. You may then enter the payment amount and your credit card information, including billing address for the credit card used and the security code on the back of the card. You will get an instant response that your credit card will be charged along with a confirmation of payment. Payments received through PayPal will be posted into our accounting system within 24 hours of receipt.

On behalf of the board I take this opportunity to wish each and every one of you a safe and enjoyable season of festivity, both civil and spiritual.

SEASON'S GREETINGS

John Palardy

President

Visit your new website: www.glrccanada.com



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**CHANGE OF ADDRESS,
PHONE NUMBER
OR EMAIL?**

Please email us at:

customercare@fairmontcanada.com

**IMPORTANT NUMBERS
YOU SHOULD KNOW:**

**Customer Relations
Department:**

Toll Free: 1-877-626-4004
or 1-888-878-4477

Local Phone: 403-450-0541

Toll Free Fax: 1-888-378-4477

Local Fax: 403-451-1259

HOURS OF OPERATION:

Mon - Fri: 8am - 4:30pm MST
Closed 12pm - 1pm for lunch

MORE OPPORTUNITY:

Are you looking to purchase an additional week to add to your current ownership? Please contact **Gayle Salahub** at 1-877-626-4004 or 1-888-878-4477 if you are interested in this offer.

Exchange Companies

There are a number of agencies that do Exchanges. You will need to contact the companies directly for more details on their policies, areas of access and exchange fees.

RCI 1-800-338-7777 or www.rci.com

Donita's Dial An Exchange 1-800-468-1799 or www.daelive.com

We encourage you to reserve your week a minimum of three months before your season, which will allow you increased flexibility of your booking within your season. You may book up to one year prior to your check-in date. The further ahead you reserve, the better your opportunities for a successful exchange.

We also want to remind you that maintenance fees are due by January 31, 2008 as per your invoice. Any outstanding balances will be charged interest. Owners with outstanding fees have their usage restricted at

their Home Resort and RCI until outstanding fees are paid.

If you are contacted by an unsolicited resale/rental company, please ensure you investigate them. We have heard from members who have lost thousands of dollars "listing" their programs for sale without investigating these companies. Some of these companies offer a one year guarantee on resale, but do not exist at the one year time period. A call to the Better Business Bureau is always a safe bet. Remember – if it sounds too good to be true, it generally is.

Type	Date	Colour	Reserved By
Floating Week Mexico	1-52	Red	Up To 1 Year in Advance
Floating Week Houseboat	18-39	Red	Up To 1 Year in Advance
Floating Week Houseboat	17	White	Up To 1 Year in Advance

